

Carpet Style

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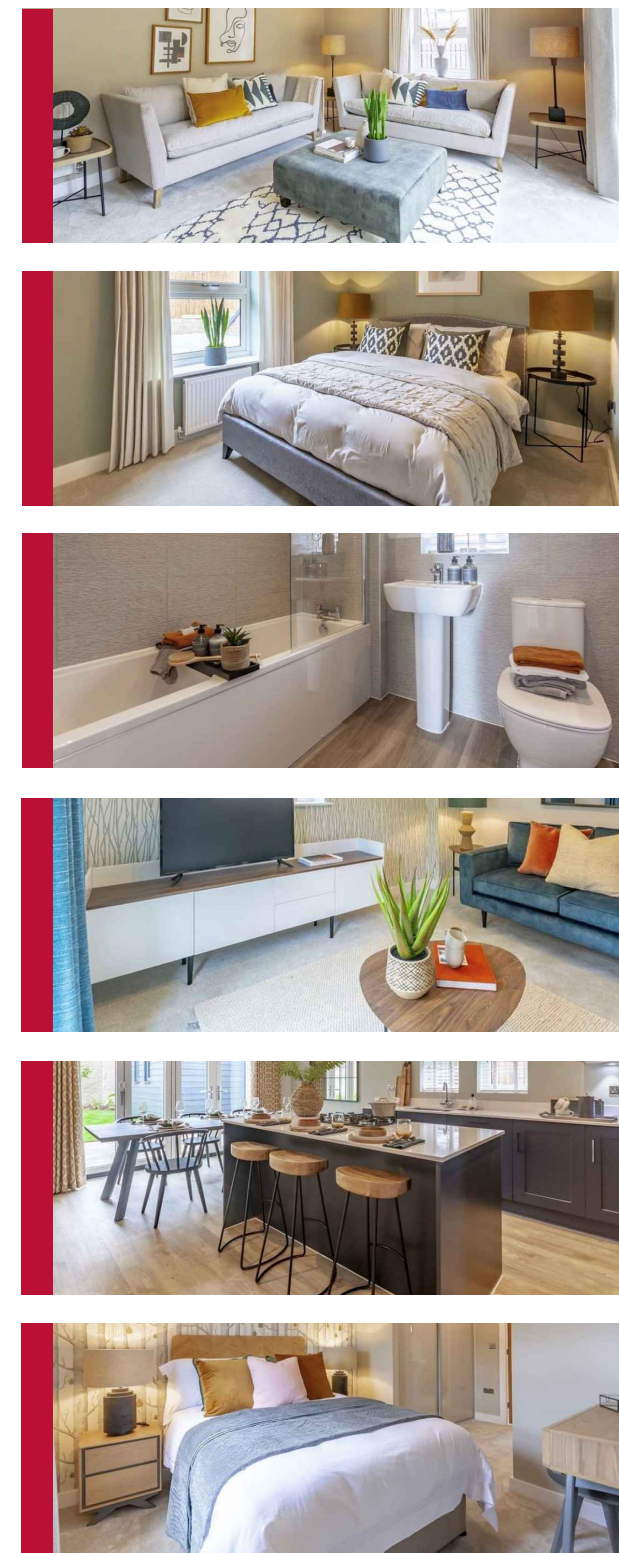
Web: www.carpet-style.co.uk

IG: @carpetstyle_

FB: www.facebook.com/CarpetStyleInteriorsLtd

- Expert floor layers
- Customer service expertise
- Competitive pricing structure
- Real-time project management system
- Dedicated account managers
- Strong relationships with manufacturers
- Infrastructure to meet variety of demands
- A long history of excellence

contract flooring specialists



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Bradley Chilton

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WHY CHOOSE US?

Carpet Style is a leading name in supplying and installation of floor coverings, representing a brand that has seen more than 40 years of experience throughout the East Midlands and Midland areas. Carpet Style benefits from being part of a large buying group, which allows us to be very competitive on prices. During CarpetStyle's time in the Midlands marketplace, we've spent little to no money on advertising, we let our work do the talking and expert fitters along with our knowledgeable sales team have gained us recommendations, seeing us grow organically.

CARPET 1ST

CarpetStyle is a member of Carpet 1st, one of the UK's largest retail buying organisations with over 150 outlets throughout the UK. Being part of a buying organisation allows us to remain competitive on price whilst having all the benefits of an independent, namely; focus, expertise, flexibility and personal service.

The chairman of Carpet1st happens to be our Managing Director and this opens doors that may not have previously been possible to get through. At the heart of negotiations with the major floor coverings suppliers in the UK, we are wise to changes in the market and consumer needs. This allows us to get the most efficient solutions for our customers and can often result in new approaches to differing problems a contractor may face.

PROJECT MANAGEMENT

One of CarpetStyle's strongest assets is project management. All contractors are assigned an account manager and during each stage of the process, they will oversee and manage every commercial flooring project to ensure that all installations run smoothly and on time, whilst keeping an eye on the budgets.

We work alongside contractors to ensure the end-user is satisfied. We have got a long history of working on big projects and working with several different personnel from an organisation is our strength including site foremen, customer service, sales, accounts, directors.

CarpetStyle has benefited from keeping with the times, we've spent money on upgrading our infrastructure. For example, our warehouse has capacity has doubled over the last year and we've implemented a new project management system that allows us to keep all stakeholders up to date in real-time.

Our long association with contractors means we've been there, done that and worn the t-shirt our fair share of times! Some examples include; Peter James Homes, Taggart Homes, Keepmoat Homes, Bloor Homes, Balfour Beatty and David Wilson Homes.

INSTALLATION

As specialist commercial flooring contractors, we guarantee to only use our experienced commercial installation teams, who are all fully insured and experts in their field. Unlike other contractors, we employ the majority of our installation team and ensure the quality of our installations is always high. They are all trained to an exceptional standard in their floor-laying skills, whether they need to install carpet, carpet tiles, vinyl flooring, vinyl tiles, LVTs, laminate, entrance matting or safety flooring.

SUPPLYING / MANUFACTURERS

We hold accounts at all of the leading flooring manufacturers, including; Amtico, Gerflor, Karndean, Burmatex, Desso, Tarkett, Heckmondwike, Altro, Polyflor, Furlong, Abingdon, Cormar and Associated Weavers.

What's more, many of our recommended flooring products include a 10-year manufacturer's wear layer guarantee.

REPUTATION / EXPERIENCE

As highlighted at the beginning of the brochure, CarpetStyle has been fortunate enough to benefit from a great team. This has allowed us to rely on customer recommendations to grow and many of our customers of long-time customers of ours. Our team, unlike many others, have many years of experience in the floorcoverings trade and it means we can navigate any issues that we are likely to face because frankly "we've been there and done that."

